



The City of Coral Gables

Procurement Division

2800 S.W. 72ND AVENUE
MIAMI, FLORIDA 33155

December 23, 2025

All Responding Bidders (See Distribution List)

SUBJECT: IFB 2025-032 Overhead Safety Harness System

Dear Bidders:

The evaluation of the bids submitted in response to the above cited solicitation is complete. The City Manager has recommended an award as shown in the attached document.

This notice is provided in accordance with Section 2-910 (c) of the Code of the City of Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Thank you for your participation in this competition. If you have any questions please contact Eduardo Hernandez, Procurement Specialist at 305-460-5108 or ehernandez2@coralgables.com

Sincerely,

A handwritten signature in blue ink, appearing to read "Tanya D. Donigan".

Tanya D. Donigan
Assistant Chief Procurement Officer

Attachment: Award Recommendation

Distribution List: Industrial Turnaround Corporation
Jobbers Equipment Warehouse, Inc.
Tower Contracting Corp.

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Peter J. Iglesias
City Manager

DATE: December 19, 2025

FROM: Tanya D. Donigan
Assistant Chief Procurement Officer

SUBJECT: Award Recommendation
IFB 2025-032 Overhead
Safety Harness System

TDDonigan

Digitally signed by Tanya D. Donigan
Date: 2025.12.19 17:09:39 -05'00'

The Procurement Division advertised IFB 2025-032 Overhead Safety Harness System on October 30, 2025. A total of ninety-three (93) firms were notified through INFOR, the City's web-based E-procurement ERP system. On December 2, 2025, three (3) responses to the IFB were received from the following bidders: Industrial Turnaround Corporation, Jobbers Equipment Warehouse, Inc., and Tower Contracting Corp.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. Once this step was completed, Public Works Division conducted a review of the submittal identified by Procurement and found the bid to be in conformance with the City's bid requirements.

The Procurement Division finalized its due diligence process and confirmed that Tower Contracting Corp., complied with the requirements and is a responsible bidder. As such, my recommendation in accordance with Section 2-763 of the City Code entitled "Contract Award", for award of the subject IFB is as follows:

- 1) Accept the recommendation to award Tower Contracting Corp., the lowest responsive and responsible bidder for IFB 2025-032 Overhead Safety Harness System.
- 2) Execute a contract with Tower Contracting Corp., in the estimated total amount of \$86,000.00.

A copy of the IFB, bid response, bid tabulation and the department's concurrence are provided as part of this memo.

Your approval of this recommendation is being requested. Please contact me should you have any questions.

Approved: Peter J. Iglesias

Digitally signed by Peter
J. Iglesias
Date: 2025.12.23
08:44:30 -05'00'

Date: _____

Peter J. Iglesias
City Manager

Copy:

Cristina M. Suárez, City Attorney
Billy Y. Urquia, City Clerk
Jose Gomez, Deputy City Manager
Hermes Diaz, Public Works Director

Jose Oliveros, Assistant Public Works Director CIP
Baudilio Anthony Cusco, Assistant Director for Fleet Management
Diana M. Gomez, Finance Director

City of Coral Gables, Florida
Bid Tabulation

IFB No.:	IFB 2025-032
Bid Title:	Overhead Safety Harness System
Bid Opening Date:	December 2, 2025,
Prepared by:	Eduardo Hernandez

								Lowest Responsive and Responsible Bidder	
VENDOR NAME			Industrial Turnaround Corporation		Jobbers Equipment Warehouse, Inc.		Tower Contracting Corp.		
Vendor FEIN			54-1453225		59-0970927		04-2548686		
Corporation Address/ Locations (County & State):			13141 N. Enon Church Rd. Chester, VA 23836		5440 NW 78 Ave. Miami, FL 33166		7228 NW 56 Street Miami, FL 33166		
Local Preference Affirmed?			No		Yes		Yes		
Local 5% Preference Applicable? Coral Gables/ Miami-Dade County			N/A		Yes		N/A		
Vendor Contact (for this bid)			Bryan Brown		Maria J. Ahearn CFO		Yamile Rangel Vice President		
Vendor Contact Phone Number			O: 804-414-1274		O: 305-592-8730-953-3100		O: 833-350-9300		
Vendor Contact Email					support@jobbersmiami.com		yamile.rangel@mtdcgc.com		
NO.	DESCRIPTION	ESTIMATED HOURS PER YEAR	UNIT OF MEASURE	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
SCHEDULE OF VALUES									
1	Overhead Safety Harness System	1	LS	\$106,780.00	\$106,780.00	\$130,510.00	\$130,510.00	\$86,000.00	\$86,000.00
	Total			\$106,780.00		\$130,510.00		\$86,000.00	
	Local Preference - 5%					6,525.50		\$4,300.00	
	Evaluation Adjustment Local Business Preference					137,035.50		\$90,300.00	
				NO BAFO		NO BAFO		LOW BID	

NOTE: This bid tabulation is an indication of prices only and not a determination of the responsive, responsible bidders.

Assigned Procurement Personnel: Eduardo Hernandez

Procurement Personnel Signature



Witness Signature