



The City of Coral Gables

Procurement Division

2800 S.W. 72ND AVENUE
MIAMI, FLORIDA 33155

December 30, 2025

All Responding Proposers (See Distribution List)

SUBJECT: RFP 2025-044 Gymnastics Programming Services

Dear Proposers:

The evaluation of the proposals submitted in response to the above cited solicitation is complete. The City Manager has recommended an award as shown in the attached document (Award Recommendation).

This notice is provided in accordance with Section 2-910 (c) of the Code of Ordinances for Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4b) of the same City Code.

Thank you for your participation in this competition. If you have any questions please contact Eduardo Hernandez, Procurement Specialist at 305-460-5108 or ehernandez2@coralgables.com.

Sincerely,

Celeste S. Walker-Harmon
Chief Procurement Officer

Attachment: Award Recommendation

Distribution List of Proposers:

Gym Kidz LLC
Tumblebees Gymnastics

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: December 19, 2025

FROM: Peter J. Iglesias
City Manager Peter J.
 Iglesias

SUBJECT: Award Recommendation
RFP 2025-044 Gymnastics Programming
Services

Digitally signed by
Peter J. Iglesias
Date: 2025.12.23
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At the next available City Commission Meeting an award recommendation for RFP 2025-044 Gymnastics Programming Services will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with Tumblebees Gymnastics, the highest ranked responsive and responsible proposer for Gymnastics Programming Services, RFP 2025-044.
- 1) Should negotiations fail with the top-ranked proposer, negotiations may commence with the next highest ranked responsive-responsible proposer, Gym Kidz LLC, if determined to be in the best interest of the city, until a satisfactory agreement and contract is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On October 31, 2025, the Procurement Division of Finance formally advertised, issued, and distributed Request for Proposals (RFP) 2025-044 Gymnastics Programming Services. One hundred (100) prospective proposers were notified by INFOR, the City's web-based e-Procurement system.

On November 26, 2025, two (2) firms submitted proposals in response to the RFP: Gym Kidz LLC and Tumblebees Gymnastics.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP.

On December 19, 2025, the Evaluation Committee convened to evaluate the two (2) responsive and responsible proposals and ranked the firms in the following order: Tumblebees Gymnastics (top ranked), and Gym Kidz LLC (second ranked). The Evaluation Committee recommended that the City negotiate with Tumblebees Gymnastics to provide the requested services for an initial three (3) year term with two (2) additional one (1) year periods.

The Evaluation Committee further recommended that should negotiations fail with Tumblebees Gymnastics, negotiations could be conducted with the next ranked firm, Gym Kidz LLC (second ranked).

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFP, proposal response and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suárez, City Attorney

Billy Y. Urquia, City Clerk

Carolina Vester, Assistant City Manager

Fred Couceyro, Community Recreation Director

Carlos Pichardo, Assistant Community Recreation Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Chief Procurement Officer



Totals Composite Report

RFP 2025-044 Gymnastics Programming Services 1

Meeting Date: 12/19/2025

Criteria	Max Points per Evaluator	Total Max Points	Gym Kidz LLC	Tumblebees Gymnastics
Experience and Qualifications		150	134	148
Proposer's qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City's needs	10	50	44	50
Proposer's relevant knowledge and experience in providing the services described in the "Scope of Services" to public sector agencies similar in size to the City of Coral Gables	10	50	43	48
Qualifications and experience of all proposed key personnel	10	50	47	50
Project Understanding		150	130	145
Proposer's overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer's intent to work with the City positively and innovatively in providing the services outlined in this RFP	10	50	45	47
Proposer's capabilities and competency, including but not limited to: Beginner Gymnastics Programs for Youth	4	20	20	20

Criteria	Max Points per Evaluator	Total Max Points	Gym Kidz LLC	Tumblebees Gymnastics
Proposer's capabilities and competency, including but not limited to: Intermediate Gymnastics Programs for Youth	4	20	18	20
Proposer's capabilities and competency, including but not limited to: Advanced Gymnastics Programs for Youth	4	20	18	20
Proposer's comprehensive description of your labor resources and proposed ability to perform the services outlined in this RFP.	8	40	29	38
Performance and References		50	31	32
Proposer's three (3) references (but no more than five (5)) similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP.	6	30	11	12
Provide a list with contact information of all public sector clients in the last ten (10) years, and include if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same	2	10	10	10
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP	2	10	10	10
Agreement Exceptions		25	16	16
Review exceptions made by the proposer to the conditions listed in the agreement for the services.	5	25	16	16
Overall Cost		125	99	108
Proposed pricing as submitted in INFOR.	25	125	99	108
Total Points		500	410	449
Ranking			2	1

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