Procurement Division 2800 S.W. 72ND AVENUE MIAMI, FLORIDA 33155

November 7, 2025

All Responding Bidders (See Distribution List)

SUBJECT: IFB 2025-036 Purchase of Marine Fire Rescue Vessel

Dear Bidders,

The evaluation of the bids submitted in response to the above cited solicitation is complete. The City Manager has recommended an award as shown in the attached document.

This notice is provided in accordance with Section 2-910 (c) of the Code of the City of Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Thank you for your participation in this competition. If you have any questions please contact Neivy Garcia, Procurement Specialist at 305-460-5121 or <a href="mailto:ngarcia2@coralgables.com">ngarcia2@coralgables.com</a>.

Sincerely,

Chief Procurement Officer

Attachment: Award Recommendation

Distribution List:

DGS Boats, Corp

Legacy Innovations, LLC Technology International, Inc. Tideman Boats US, LLC

## **CITY OF CORAL GABLES**

## -MEMORANDUM-

**TO:** Honorable Mayor, Vice-Mayor, **DATE**: November 7, 2025

and members of the City Commission

FROM: Peter J. Iglesias, P.E. Peter J. Digitally signed by Peter SUBJECT: Award Recommendation

City Manager Iglesias Date: 2025.11.07 IFB 2025-036 Purchase of Marine

Fire Rescue Vessel

At the next available City Commission Meeting, an award recommendation for IFB 2025-036 Purchase of Marine Fire Rescue Vessel will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

1) Accept the Chief Procurement Officer's recommendation to award DGS Boats, Corp., the most responsive and responsible bidder.

- 2) Execute a contract with DGS Boats, Corp. in the estimated total amount of \$300,062.00.
- 3) Reaffirm the city's right to pursue alternative courses of action.

On September 17, 2025, the Procurement Division of Finance formally advertised, issued and distributed IFB 2025-036 Purchase of Marine Fire Rescue Vessel. Thirty-seven (37) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Four (4) bids were received on October 17, 2025, in response to the IFB: DGS Boats, Corp., Legacy Innovations, LLC, Technology International, Inc., and Tideman Boats US, LLC.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. During the responsiveness review, it was determined by Procurement, after consulting with the City Attorney's Office, that Legacy Innovations, LLC. was non-responsive based on failure to provide sufficient detail (a complete submittal) and documentation in their submittal as required per Sections 3(A)(1) and 3(A)(2) of the IFB. The Procurement Division finalized its' due diligence process and confirmed that DGS Boats, Corp, is responsive to the requirements of the IFB and a responsible bidder. Once this step was completed, the Fire Department conducted an evaluation of the most responsive submittal and concurred with Procurement's findings. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suarez, City Attorney
Billy Y. Urquia, City Clerk
Marcos De La Rosa, Fire Department Chief
Diana M. Gomez, Finance Director
Celeste S. Walker-Harmon, Assistant Finance Director for Procurement

## City of Coral Gables, Florida Bid Tabulation

ITB No.:	IFB 2025-036							
Bid Title:	Purchase of Marine Fire Rescu	Purchase of Marine Fire Rescue Vessel						
Bid Opening Date:								
Prepared by:	Neivy Garcia							

	HI			Lowest Respon	sve Resposible Vendor	Deen	ned Non Responsive				
VENDOR NAME			DGS Boats Corp		Legacy Innovation, LLC		Technology International, Inc.		Tideman Boats US, LLC		
Vendor FEIN				38-4021157		81-3771221		65-0342335		87-4599820	
Corporation Address/ Locations (County & State):			!	7429 Riviera Blvd. Unit 15 Miramar, FL 33023		81 Adon Road Rozet, WY 82727		1331 Sputh International Parkway, Suite 2251 Lake Mary, FL 32746		5000 NW 5 St. Ocala, FL	
Local Preference Affirmed?				No		No		No		No	
Local 5% Preference Applicable? Coral Gables/ Miami-Dade County				No		No		No		No	
Vendor Contact (for this bid)				Leonardo Machado, CFO				Jorge Olivero, Owner		Patrick Cahill, VP/Manager	
Vendor Contact Phone Number				561-648-8307		786-282-5020		407-359-2373		978-360-4546	
Vendor Contact Email				office@dgsboats.com		jorge@jormakequipment.com		tii@tii-usa.com		pcahill@unitedplastic.com	
NO.	DESCRIPTION								<b></b>		
	The second second	Quantity	Unit of Measure	Unit Price	Line Total	Unit Price	Line Total	Unit Price	Line Total	Unit Price	Line Total
1	Custom-built twenty-eight (28) foot marine fire rescue vessel, DGS Monster Model: DGS PRO 28 SAR, or approved equivalent, that meets the operational requirements of the City's Fire Department in access-challenged inland and coastal waterways.	1	EA	\$300,062.00	\$300,062.00	\$270,495.78	\$270,495.78	\$328,465.00	\$328,465.00	\$349,214.00	\$349,214.00
	TOTAL BID AMOUNT				\$300,062.00		\$270,495.78		\$328,465.00		\$349,214.00
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Assigned Procurement Personnel: Neivy Garcia

Programment Personnel Signature

Witness Ignature: Eduardo Hernandez

11/5/25

11/5/25