

*Finance Department  
Procurement Division*

---

STRATEGIC PLAN 2026-2028

**CORAL  
GABLES**®  
THE CITY BEAUTIFUL

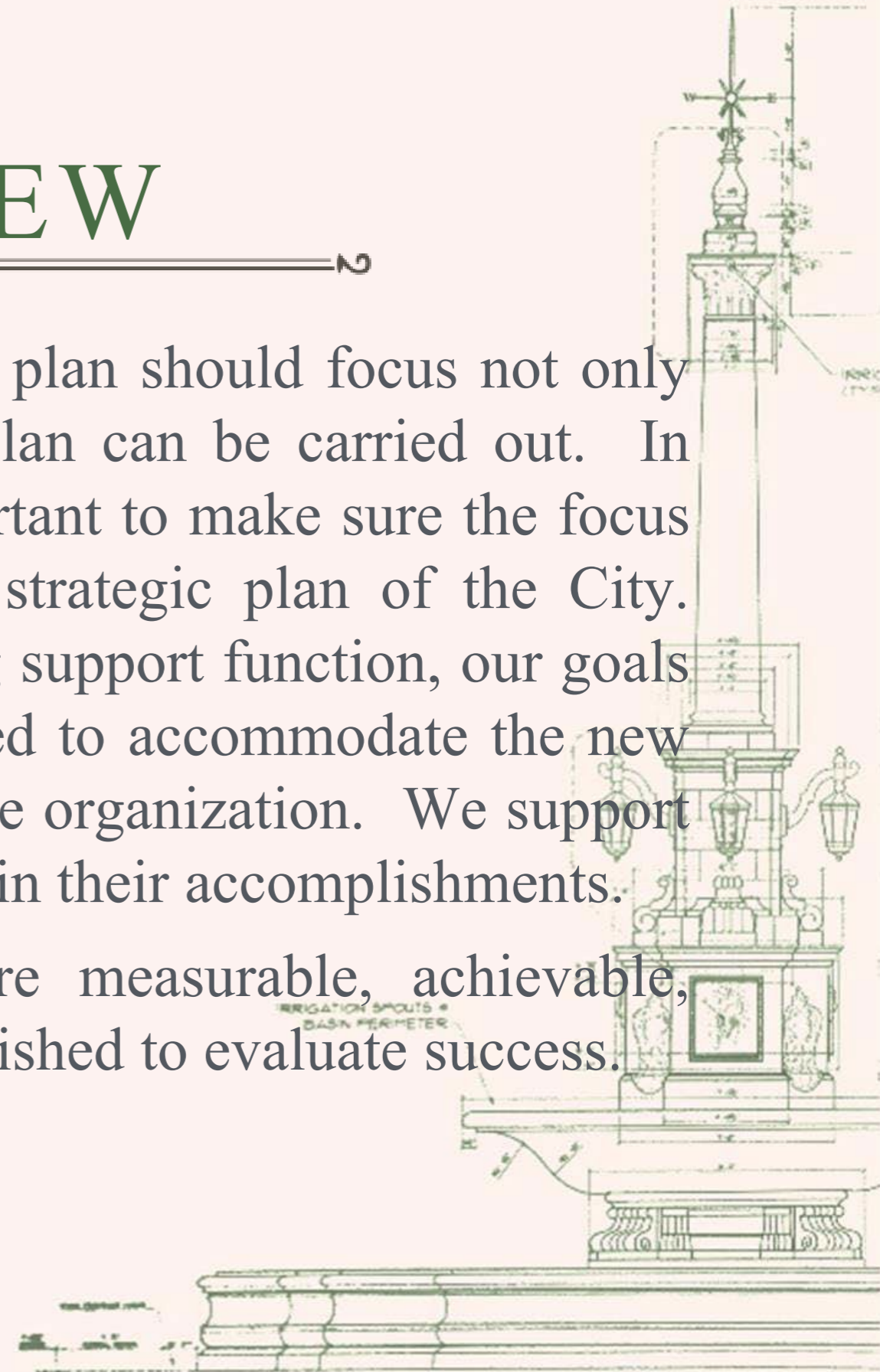


# *Plan Overview*



# OVERVIEW

- The goal of a Strategic Procurement plan should focus not only on what is important but how the plan can be carried out. In focusing on this approach, it is important to make sure the focus is closely aligned with the overall strategic plan of the City. Since Procurement plays an on-going support function, our goals will continue to evolve and be shaped to accommodate the new and every changing goals of the entire organization. We support the overall vision and play a key role in their accomplishments.
- Additionally SMART goals that are measurable, achievable, realistic and time-based will be established to evaluate success.



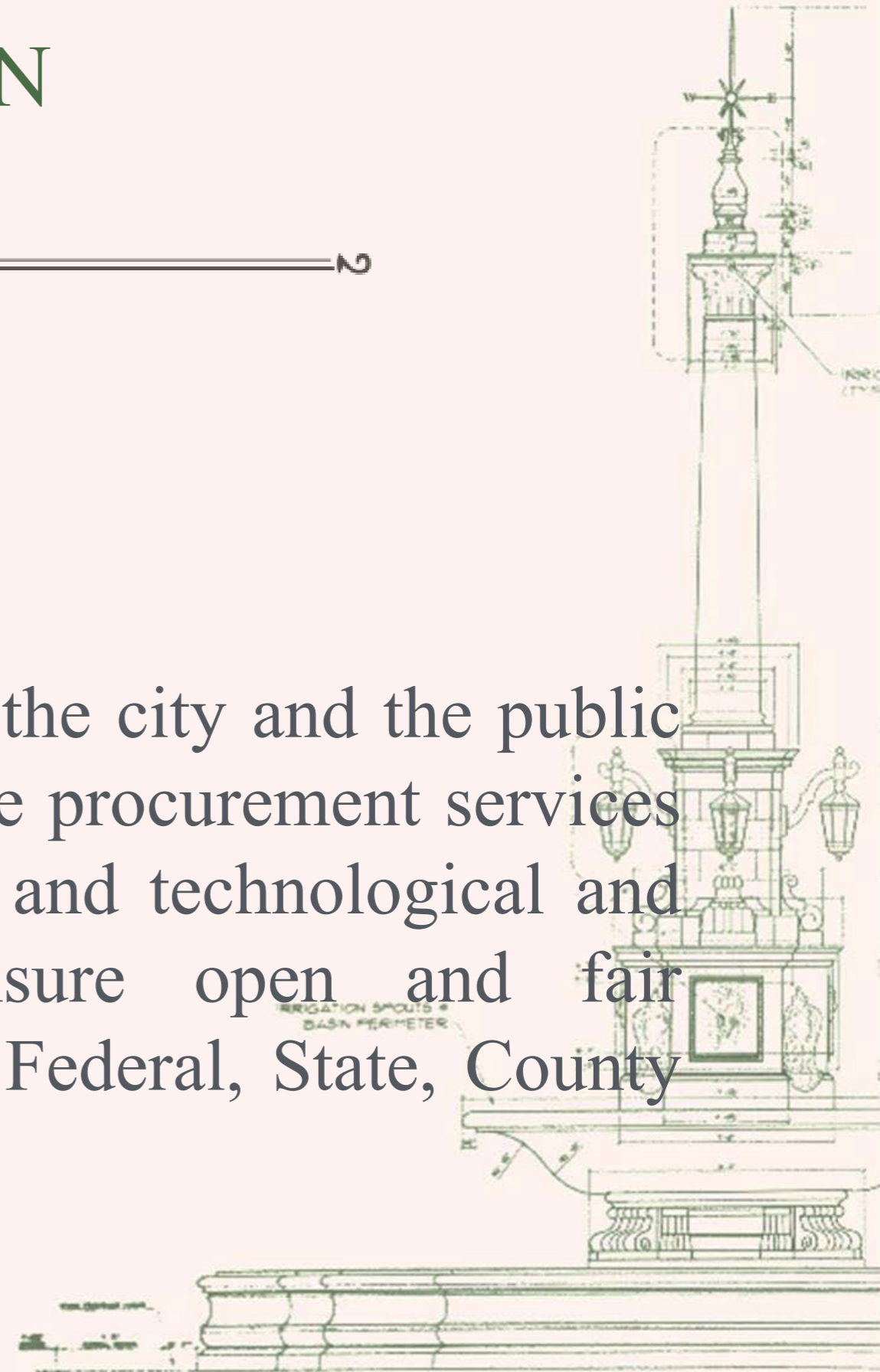
The background image shows a large, classical-style building with a prominent clock tower. The clock tower is a square structure with two clock faces on its upper level. Below the tower is a balcony with a decorative balustrade. The main building features a portico with several tall, fluted columns supporting an archway. In the foreground, a bronze statue of a man in a suit stands on a stone platform. An American flag is visible in the upper left corner. The sky is blue with some light clouds.

*Mission, Vision  
& Values*

# MISSION



Provide the best value results to the city and the public through professionalism, effective procurement services of the highest ethical standards, and technological and strategic advancements to ensure open and fair competition, in accordance with Federal, State, County and Municipal laws.



# VISION



To be recognized by our customers, suppliers, professional organizations and colleagues as providing excellent procurement services by knowledgeable and innovative professionals. We strive to be the model for excellence in public procurement practices through integrity, flexibility, communication, education, empowerment, seamless processes, and best practices.



# VALUES

- Promote transparency and fairness to everyone
- Formulate and abide by procurement policy and procedures
- Disposition all surplus, excess and scrap, city property equitably
- Foster and maintain sustainable practices throughout procurement processes
- Achieve excellent procurement services that maximize the city's resources through technological advancements

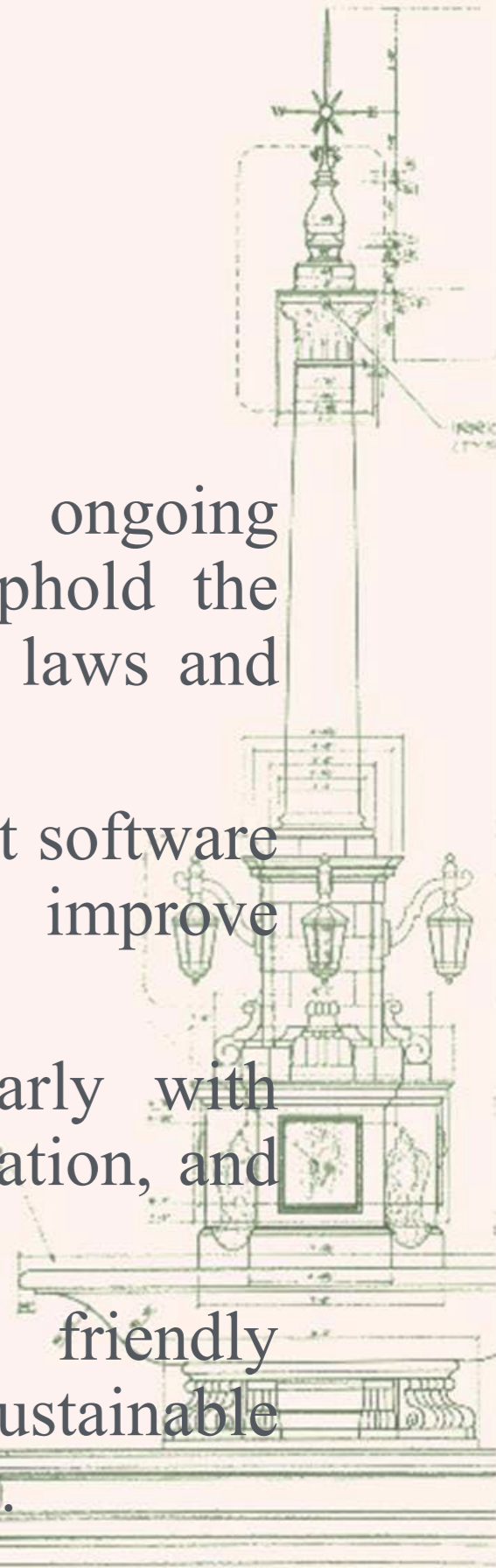




*Strategic  
Initiatives*

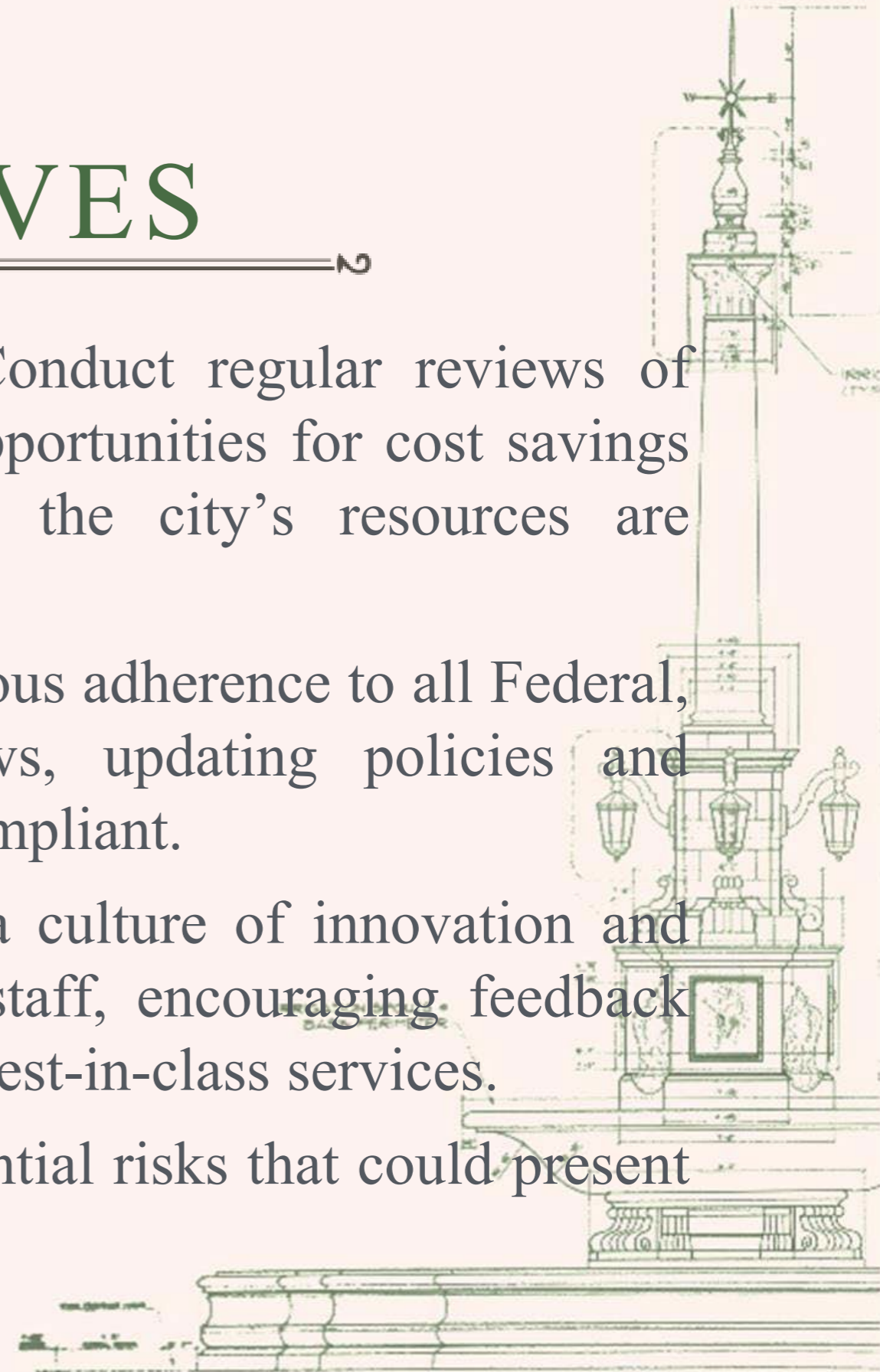
# INITIATIVES

- **Enhance Professionalism and Ethics:** Implement ongoing training programs to ensure all procurement staff uphold the highest ethical standards and are proficient in current laws and regulations.
- **Leverage Technology:** Invest in advanced procurement software and digital platforms to streamline processes, improve transparency, and foster open competition.
- **Strengthen Supplier Relationships:** Engage regularly with suppliers to encourage innovation, improve communication, and ensure fair and equitable treatment.
- **Promote Sustainability:** Integrate environmentally friendly practices into procurement procedures, focusing on sustainable sourcing and responsible disposition of surplus property.



# INITIATIVES

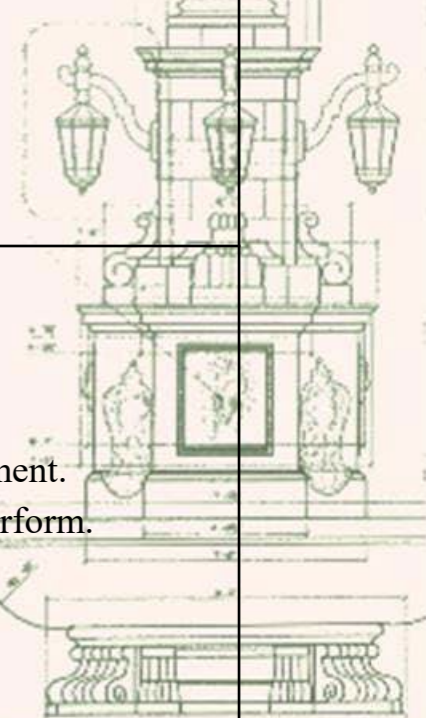
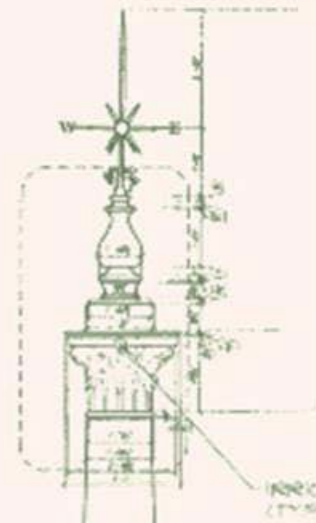
- **Maximize Resource Utilization:** Conduct regular reviews of procurement processes to identify opportunities for cost savings and enhanced efficiency, ensuring the city's resources are optimally used.
- **Ensure Compliance:** Maintain rigorous adherence to all Federal, State, County, and Municipal laws, updating policies and procedures as necessary to remain compliant.
- **Continuous Improvement:** Foster a culture of innovation and empowerment among procurement staff, encouraging feedback and process improvement to deliver best-in-class services.
- **Risk Management.** Mitigating potential risks that could present themselves to the city.



# *SWOT Analysis*



# ANALYSIS



Strengths	Weaknesses
<ul style="list-style-type: none"><li>• Strong foundation of protocols and processes already exists.</li><li>• Integrating risk management to mitigate risks to the city.</li></ul>	<ul style="list-style-type: none"><li>• Lack infrastructure to maintain all the changes that affect how regulations are applied with regard to fully compliance.</li><li>• Communicating a consistent message to internal and external stakeholders.</li><li>• </li></ul>
Opportunities	Threats
<ul style="list-style-type: none"><li>• The utilization of technology to assist with the management of the goals</li><li>• Building on relationships established with suppliers to assist with driving down costs.</li><li>• Developing agile cross functional teams as SME's for solicitations</li></ul>	<ul style="list-style-type: none"><li>• Constant changes to requirements.</li><li>• Changes are beyond our control with government.</li><li>• Maintaining staff and resources necessary to perform.</li></ul>

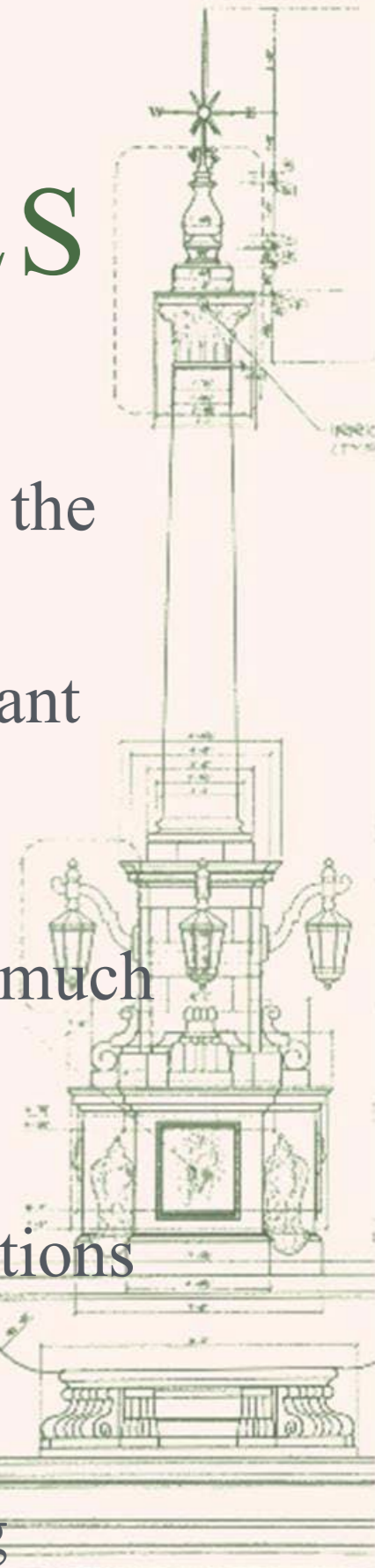


# *SMART Goals*



# PERFORMANCE MEASURES

- Customer and supplier satisfaction ratings – gathering information on how well the message is being matched with the methods.
- Compliance audit results – conducting audits of how compliant our projects and records to the state and federal regulation requirements.
- Cost savings and efficiency improvements – document how much savings can be attributed to our goals and whether or not efficiencies were achieved.
- Percentage of sustainable and equitable procurement transactions – documenting sustainable purchases.
- Training and professional development participation rates – measuring compliance level and the effectiveness of training



# CONCLUSION

---

- By aligning our mission, vision, and values with actionable strategies, and by regularly evaluating strengths, weaknesses, opportunities, and threats, the city's procurement department will deliver best value outcomes, foster innovation, and set a benchmark for excellence in public procurement.